From: Jenn Ellek - National Confectioners Association

Date: April 15, 2010

Subject Release of the First Quarter Cocoa Grindings for 2010

This letter will confirm the first quarter statistics given to the New York Coffee, Sugar & Cocoa Exchange.

	In Metric Tons		Increase (Deci	(Decrease)	
	2010	2009	Amount	%	
Cocoa Beans Ground	116,122	99,962	16,160	16.17	
Aggregate Number of Plants Reporting	18	18	0	0.00	

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

**Note:** The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ended March 31, 2009.

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule for 2010:

Second Quarter 2010: Report Release Date is July 15, 2010

Third Quarter 2010: Report Release Date is October 14, 2010

Fourth Quarter 2010: Report Release Date is January 20, 2011



### LIST OF COMPANIES RESPONDING TO FIRST QUARTER OF 2010 COCOA PRODUCTS USE SURVEY

ADM Cocoa Guittard Chocolate Co.

Barry Callebaut The Hershey Company

The Blommer Chocolate Co.

Mars Chocolate North America

Cargill Cocoa & Chocolate Co. Nestle Chocolate & Confections

ECOM World's Finest Chocolate, Inc.

From: Jenn Ellek - National Confectioners Association

**Date:** July 15, 2010

Subject: Release of the Second Quarter Cocoa Grindings for 2010

This letter will confirm the second quarter statistics given to the ICE Futures US.

	In Metric Tons		Increase (Decrease)	
	2010	2009	Amount	%
Cocoa Beans Ground	117,657	104,982	12,675	12.07
Aggregate # of Plants Reporting	18	19	(1)	(5.26)

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report covers grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Note: The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ended June 30, 2009.

Attached is a list of companies who responded to the survey this quarter.

#### **Quarterly Grindings Report Release Date Schedule for 2010:**

Third Quarter 2010: Report Release Date is October 14, 2010

Fourth Quarter 2010: Report Release Date is January 20, 2011



### LIST OF COMPANIES RESPONDING TO SECOND QUARTER OF 2010 COCOA PRODUCTS USE SURVEY

ADM Cocoa Guittard Chocolate Co.

Barry Callebaut The Hershey Company

The Blommer Chocolate Co.

Mars Chocolate North America

Cargill Cocoa & Chocolate Co. Nestle Chocolate & Confections

ECOM World's Finest Chocolate, Inc.



From: Jenn Ellek - National Confectioners Association

**Date:** October 14, 2010

Subject: Release of Third Quarter Cocoa Grindings for 2010

This letter will confirm the third quarter statistics given to the ICE Futures US.

	In Metric Tons 2010	2009	Increase (De Amount %	crease)
Cocoa Beans Ground	120,495	118,465	2,030	1.71
Aggregate Number of Plants Reporting	18	19	(1)	(5.26)

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Note: The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ended September 30, 2010.

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule for Remainder of 2010:

Fourth Quarter 2010: Report Release Date is January 20, 2011



# LIST OF COMPANIES RESPONDING TO THIRD QUARTER OF 2010 COCOA PRODUCTS USE SURVEY

ADM Cocoa Guittard

Chocolate Co.

Barry Callebaut The Hershey

Company

The Blommer Chocolate Co. Mars Chocolate North

America

Cargill Cocoa & Chocolate Co.

Nestle Chocolate &

Confections

ECOM World's Finest

Chocolate, Inc.



From: Jenn Ellek - National Confectioners Association

**Date:** January 20, 2011

Subject: Release of Fourth Quarter Cocoa Grindings for 2010

This letter will confirm the fourth quarter statistics given to the ICE Futures US.

	In Metric Tons 2010	2009	Increase (De Amount %	ecrease)
Cocoa Beans Ground	117,177	111,986	5,191	4.64
Aggregate Number of Plants Reporting	18	19	(1)	(5.26)

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Attached is a list of companies who responded to the survey this quarter.

### Quarterly Grindings Report Release Date Schedule for Remainder of 2011:

1st Quarter 2011	Report release date is 04/14/11
2nd Quarter 2011	Report release date is 07/14/11
3rd Quarter 2011	Report release date is 10/20/11
4th Quarter 2011	Report release date is 01/19/12



## LIST OF COMPANIES RESPONDING TO FOURTH QUARTER OF 2010 COCOA PRODUCTS USE SURVEY

ADM Cocoa Guittard Chocolate Co.

Barry Callebaut The Hershey Company

The Blommer Chocolate Co. Mars Chocolate North America

Cargill Cocoa & Chocolate Co. Nestle Chocolate & Confections

ECOM World's Finest Chocolate, Inc.