

To: Raquel Allen- ICE Futures U.S.From: Jenn Ellek - National Confectioners AssociationDate: April 14, 2011Subject: Release of First Quarter Cocoa Grindings for 2011

This letter will confirm the first quarter statistics given to the ICE Futures US.

	In Metric Tons 2011	2010	Increase (De Amount %	ecrease)
Cocoa Beans Ground	118,633	116,122	2,511	2.16
Aggregate Number of Plants Reporting	18	18	(0)	0.00

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2010, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule for Remainder of 2011:

2nd Quarter 2011	Report release date is 07/14/11
3rd Quarter 2011	Report release date is 10/20/11
4th Quarter 2011	Report release date is 01/19/12



LIST OF COMPANIES RESPONDING TO FIRST QUARTER OF 2011 COCOA PRODUCTS USE SURVEY

ADM Cocoa	Guittard Chocolate Co.
Barry Callebaut	The Hershey Company
The Blommer Chocolate Co.	Mars Chocolate North America
Cargill Cocoa & Chocolate Co.	Nestle Chocolate & Confections
ECOM	World's Finest Chocolate, Inc.

Ghirardelli Chocolate Co.



To: Amanda Plant- ICE Futures U.S.From: Jenn Ellek - National Confectioners AssociationDate: July 14, 2011Subject: Release of Second Quarter Cocoa Grindings for 2011

This letter will confirm the second quarter statistics given to the ICE Futures US.

	In Metric Tons 2011	2010	Increase (De Amount %	ecrease)
Cocoa Beans Ground	124,970	117,657	7,313	6.22
Aggregate Number of Plants Reporting	19	18	1	5.56

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2010, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule for Remainder of 2011:

3rd Quarter 2011	Report release date is 10/20/11
4th Quarter 2011	Report release date is 01/19/12



LIST OF COMPANIES RESPONDING TO SECOND QUARTER OF 2011 COCOA PRODUCTS USE SURVEY

ADM Cocoa	Guittard Chocolate Co.
Barry Callebaut	The Hershey Company
The Blommer Chocolate Co.	Mars Chocolate North America
Cargill Cocoa & Chocolate Co.	Nestle Chocolate & Confections
ECOM	World's Finest Chocolate, Inc.

Ghirardelli Chocolate Co.



To: Amanda Plant- ICE Futures U.S.From: Jenn Ellek - National Confectioners AssociationDate: October 20, 2011Subject: Release of Third Quarter Cocoa Grindings for 2011

This letter will confirm the third quarter statistics given to the ICE Futures US.

	In Metric Tons 2011 2010		Increase (De Amount %	ecrease)
Cocoa Beans Ground	124,621	120,495	4,126	3.42
Aggregate Number of Plants Reporting	18	18	0	0.00

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2010, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule:

4th Quarter 2011	Report release date is	01/19/12
1 st Quarter 2012	Report release date is	04/19/12



LIST OF COMPANIES RESPONDING TO THIRD QUARTER OF 2011 COCOA PRODUCTS USE SURVEY

ADM Cocoa	Guittard Chocolate Co.
Barry Callebaut	The Hershey Company
The Blommer Chocolate Co.	Mars Chocolate North America
Cargill Cocoa & Chocolate Co.	Nestle Chocolate & Confections
ECOM	World's Finest Chocolate, Inc.

Ghirardelli Chocolate Co.



To: Amanda Plant- ICE Futures U.S.From: Jenn Ellek - National Confectioners AssociationDate: January 19, 2012Subject: Release of Fourth Quarter Cocoa Grindings for 2011

This letter will confirm the fourth quarter statistics given to the ICE Futures US.

	In Metric Tons		Increase (Decrease)	
	2011	2010	Amount %	
Cocoa Beans Ground	<mark>118,926</mark>	117,177	<mark>1,749</mark>	<mark>1.49</mark>
Aggregate Number of Plants Reporting	17	18	(1)	(5.56)

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule:

1 st Quarter 2012	Report release date is 04/19/12
2 nd Quarter 2012	Report release date is 07/19/12
3 rd Quarter 2012	Report release date is 10/18/12
4 th Quarter 2012	Report release date is 01/17/13



LIST OF COMPANIES RESPONDING TO FOURTH QUARTER OF 2011 COCOA PRODUCTS USE SURVEY

ADM Cocoa	Guittard Chocolate Co.
Barry Callebaut	The Hershey Company
The Blommer Chocolate Co.	Mars Chocolate North America
Cargill Cocoa & Chocolate Co.	Nestle Chocolate & Confections
ECOM	World's Finest Chocolate, Inc.
Ghirardelli Chocolate Co.	