

To: Raquel Allen- ICE Futures U.S.

From: Jenn Ellek - National Confectioners Association

Date: April 19, 2012

Subject: Release of First Quarter Cocoa Grindings for 2012

This letter will confirm the First quarter statistics given to the ICE Futures US.

	In Metric Tons 2012	2011	Increase (De Amount %	ecrease)
Cocoa Beans Ground	119,022	124,028	(5,006)	(4.04)
Aggregate Number of Plants Reporting	17	18	(1)	(5.56)

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Note: The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ending March 31, 2011.

Quarterly Grindings Report Release Date Schedule for Remainder of 2012:

2nd Quarter 2012	Report release date is 07/19/2012
3rd Quarter 2012	Report release date is 10/18/2012
4th Quarter 2012	Report release date is 01/17/2013



LIST OF COMPANIES RESPONDING TO SECOND QUARTER OF 2012 COCOA PRODUCTS USE SURVEY

ADM Cocoa Guittard Chocolate Co.

Barry Callebaut The Hershey Company

The Blommer Chocolate Co. Mars Chocolate North America

Cargill Cocoa & Chocolate Co. Nestle Chocolate & Confections

ECOM World's Finest Chocolate, Inc.



To: Amanda Plant - ICE Futures U.S.

From: Jenn Ellek - National Confectioners Association

Date: July 19, 2012

Subject: Release of Second Quarter Cocoa Grindings for 2012

This letter confirms the Second quarter statistics given to the ICE Futures US.

	In Metric Tons 2012	2011	Increase (Dec Amount %	crease)
Cocoa Beans Ground	112,768	124,970	(12,202)	(9.76)
Aggregate Number of Plants Reporting	17	19	(2)	(10.53)

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Quarterly Grindings Report Release Date Schedule for Remainder of 2012:

3rd Quarter 2012 Report release date is 10/18/2012 4th Quarter 2012 Report release date is 01/17/2013



LIST OF COMPANIES RESPONDING TO SECOND QUARTER OF 2012 COCOA PRODUCTS USE SURVEY

ADM Cocoa Guittard Chocolate Co.

Barry Callebaut The Hershey Company

The Blommer Chocolate Co. Mars Chocolate North America

Cargill Cocoa & Chocolate Co. Nestle Chocolate & Confections

ECOM World's Finest Chocolate, Inc.



To: Amanda Plant - ICE Futures U.S.

From: Jenn Ellek - National Confectioners Association

Date: October 18, 2012

Subject: Release of Third Quarter Cocoa Grindings for 2012

This letter confirms the third quarter statistics given to the ICE Futures US.

	In Metric Tons 2012	2011	Increase (Dec Amount %	erease)
Cocoa Beans Ground	121,890	124,621	(2,731)	(2.19)
Aggregate Number of Plants Reporting	17	18	(1)	(5.56)

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Quarterly Grindings Report Release Date Schedule:

4th Quarter 2012	Report release date is 01/17/2013
1st Quarter 2013	Report release date is 04/18/13
2nd Quarter 2013	Report release date is 07/18/13
3rd Quarter 2013	Report release date is 10/17/13



LIST OF COMPANIES RESPONDING TO THIRD QUARTER OF 2012 COCOA PRODUCTS USE SURVEY

ADM Cocoa Guittard Chocolate Co.

Barry Callebaut The Hershey Company

The Blommer Chocolate Co. Mars Chocolate North America

Cargill Cocoa & Chocolate Co. Nestle Chocolate & Confections

ECOM World's Finest Chocolate, Inc.



To: Amanda Plant - ICE Futures U.S.

From: Jenn Ellek - National Confectioners Association

Date: January 17, 2013

Subject: Release of Fourth Quarter Cocoa Grindings for 2012

This letter confirms the fourth quarter statistics given to the ICE Futures US.

	In Metric Tons		Increase (Decrease)	
	2012	2011	Amount	%
Cocoa Beans Ground	120,053	118,926	1,127	.95
Aggregate Number of Plants Reporting	17	17	0	0

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Quarterly Grindings Report Release Date Schedule:

1st Quarter 2013	Report release date is 04/18/13
2nd Quarter 2013	Report release date is 07/18/13
3rd Quarter 2013	Report release date is 10/17/13



LIST OF COMPANIES RESPONDING TO FOURTH QUARTER OF 2012 COCOA PRODUCTS USE SURVEY

ADM Cocoa Guittard Chocolate Co.

Barry Callebaut The Hershey Company

The Blommer Chocolate Co. Mars Chocolate North America

Cargill Cocoa & Chocolate Co. Nestle Chocolate & Confections

ECOM World's Finest Chocolate, Inc.