

From: Jenn Ellek - National Confectioners Association

Date: April 20, 2017

Subject: Release of First Quarter Cocoa Grindings for 2017

	In Metric Tons		Increase (Decrea	Increase (Decrease)	
	<u>2017</u>	<u>2016</u>	Amount	<u>%</u>	
Cocoa Beans Ground	120,152	118,790	1,362	1.15	
Aggregate Number of Plants Reporting	17	17	0	0.00	

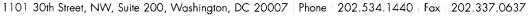
The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Note: Due to the change in ownership of a manufacturing process, some of the prior year amounts have been combined.

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Re.port Release Date Schedule for 2017:

First Quarter 2017: Report Release Date is April 20, 2017 Second Quarter 2017: Report Release Date is July 20, 2017 Third Quarter 2017: Report Release Date is October 19, 2017 Fourth Quarter 2017: Report Release Date is January 18, 2018















RESPONDING TO FIRST QUARTER OF 2017 COCOA PRODUCTS USE SURVEY

Barry Callebaut

Guittard Chocolate Co.

The Blommer Chocolate Co.

The Hershey Company

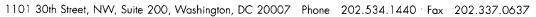
Cargill Cocoa & Chocolate Co.

Mars Chocolate North America

ECOM

Nestlé

Ghirardelli Chocolate Co.















From: Jenn Ellek - National Confectioners Association

Date: July 20, 2017

Subject: Release of Second Quarter Cocoa Grindings for 2017

	In Metric Tons		Increase	Increase (Decrease)	
	2017	2016	Amount	%	
Cocoa Beans Ground	123,125	124,432	(1,307)	(1.05)	
Aggregate Number of Plants Reporting	17	17	0	0.00	

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Note: Due to the change in ownership of a manufacturing process, some of the prior year amounts have been combined.

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule for 2017:

Third Quarter 2017: Report Release Date is October 19, 2017 Fourth Quarter 2017: Report Release Date is January 18, 2018















RESPONDING TO SECOND QUARTER OF 2017 COCOA PRODUCTS USE SURVEY

Barry Callebaut Guittard Chocolate Co.

The Blommer Chocolate Co. The Hershey Company

Cargill Cocoa & Chocolate Co. Mars Chocolate North America

ECOM Nestlé

Ghirardelli Chocolate Co.













From: Jenn Ellek - National Confectioners Association

Date: October 19, 2017

Subject: Release of Third Quarter Cocoa Grindings for 2017

_	In Metric Tons		Increase (De	Increase (Decrease)	
-	2017	2016	Amount	%	
Cocoa Beans Ground	125,263	124,412	851	0.68	
Aggregate Number of Plants Reporting	17	17	0	0.00	

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Note: Due to the change in ownership of a manufacturing process, some of the prior year amounts habeen combined.

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule for 2017:

Fourth Quarter 2017: Report Release Date is January 18, 2018













RESPONDING TO THIRD QUARTER OF 2017 COCOA PRODUCTS USE SURVEY

Barry Callebaut Guittard Chocolate Co.

The Blommer Chocolate Co. The Hershey Company

Cargill Cocoa & Chocolate Co. Mars Wrigley Confectionary

ECOM Nestlé

Ghirardelli Chocolate Co.













From: Jenn Ellek - National Confectioners Association

Date: January 18, 2018

Subject: Release of Fourth Quarter Cocoa Grindings for 2017

	In Metric Tons		Increase (Decrease)	
	2017	2016	Amount	%
Cocoa Beans Ground	116,080	117,588	(1,508)	(1.28)
Aggregate Number of Plants Reporting	17	17	0	0.00

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Note: Due to the change in ownership of a manufacturing process, some of the prior year amounts have been combined.

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule for 2018:

First Quarter 2018: Report Release Date is April 19, 2018 Second Quarter 2018: Report Release Date is July 19, 2018 Third Quarter 2018: Report Release Date is October 18, 2018 Fourth Quarter 2018: Report Release Date is January 17, 2019













RESPONDING TO FOURTH QUARTER OF 2017 COCOA PRODUCTS USE SURVEY

Barry Callebaut Guittard Chocolate Co.

The Blommer Chocolate Co.

The Hershey Company

Cargill Cocoa & Chocolate Co. Mars Wrigley Confectionery

ECOM Nestlé

Ghirardelli Chocolate Co.









